



Ciblex continues to grow:

To keep up with its acceleration, the BtoB delivery specialist is opening new sites and modernising its infrastructure

Paris, 23rd November 2022 - To meet the challenges of the parcel delivery market and optimise its routes throughout France, Ciblex, the specialist in express parcel delivery to businesses, is continuing to increase its delivery capacity. In 2021, Ciblex has seen an acceleration of +15% and is orchestrating a wide-ranging transformation process at several sites in France. Expansions, reorganisation, extensions or site creations, in total no less than 12 sites have been involved since 2021. An ambitious programme extended over several months until 2023 and which is part of the global strategy of the Walden Express international group, consisting of Ciblex and Relais Colis, which together offer a real alternative with a global BtoB and BtoC offer.

Ciblex, the ambition to develop the pace of growing volumes

The parcel delivery sector continues to grow in density. Ciblex, part of the Walden Express International group, is experiencing an acceleration of +15%, thanks in particular to **the Chilly-Mazarin site (91), which is inaugurating its new infrastructure on 24th November 2022**. Located in the Paris suburbs, the Chilly site is considered as one of the strategic sites and will offer better optimisation of incoming and outgoing flows.

However, Ciblex has been pursuing a strategy of modernising other sites for several months, including :

- Expansion of the Chilly Mazarin Hub (91), inauguration 24.11
- Opening of a new site in Flassans (83),
- Relocation of the Rennes agency (35),
- Creation of the Limoges agency (87),
- Relocation of the Nice agency (06),
- Opening of the Dijon (21) agency / regional transit centre equipped with an automated sorting line (capacity 4,000 parcels / hour)
- Relocation of the Marseille (13) agency,
- Creation of the Tours agency (37).

And others are to come between now and 2023:

- Relocation of the Reims site, which is currently a depot of the Metz agency but will become a fully-fledged agency (November 2022),
- Opening of an agency / regional transit centre in Courthezon (84) (June 2023),
- Relocation of the Limoges (87) agency / regional transit centre (December 2023).

Ciblex has also invested in technological means to automate some of its sites, such as those in Courthézon (84) and Limoges (87). By 2024, they will be equipped with automated sorting lines that will allow them a capacity of 4,000 parcels/hour. These new elements will enable them to maintain a high rate of delivery and increase their efficiency in express delivery. An ambitious project that aims to meet the economic and environmental challenges of the sector.

+ 60%
*Parcels delivered
between
2014 and 2021*

At the same time, the express delivery specialist has joined forces with its new sister company Relais Colis, the leader in home and point-of-sale delivery, to pursue its growth and optimise its routes and carbon impact. Together, Ciblex and Relais Colis are in a position to offer a real alternative to other players in the sector with a complementary BtoB and BtoC offer distributed throughout the country.

CIBLEX France

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S.A.S. au capital de 4 755 100 € - RCS Créteil 310 996 178 – APE 5229A – TVA : FR 60 310 996 178





Chilly-Mazarin « Activity » Team



Chilly-Mazarin « Operation » Team

"In just under 10 years, Ciblex has seen its parcel volume grow by 60%. This trend is set to accelerate in 2021 with more than 15% of parcels delivered. It was therefore necessary to start this development plan and in particular to expand its Chilly Mazarin platform, which handles the majority of its flows. Today, this development plan is part of a global approach of the Walden Express International group. Having just acquired our sister company Relais Colis, a specialist in B2C home and pick-up and drop-off point delivery, our ambition is to be able to take up new challenges and to be able to accommodate the growth of our current customers and new customers. By transforming our agencies, reviewing their locations and equipping them with high-performance tools such as automation, we are in a position to take up our new challenges and from now on to optimise our routes and gain in efficiency", says Christophe Cornilleau – CEO of Ciblex and Relais Colis

About Ciblex

CIBLEX, with 45 years of experience, is an expert in BtoB express delivery in France and abroad. Ciblex is positioned in the segment of express delivery of parcels from 0 to 30kg within very short deadlines: D+1 overnight, before 8am, 9am or 12pm. Ciblex offers value-added services for sectors of activity requiring specific expertise such as Health, Optical, High Tech, Automotive and Industrial Spare Parts: Standard exchange, reverse logistics, express delivery to local sites or any other site referenced by Ciblex.

About Relais Colis :

Inventor of the concept of delivery in local relays since 1983, Relais Colis is the 1st network of delivery to individuals in relays and at home. Relais Colis is the partner of many e-commerce players and offers a complete range of increasingly innovative solutions combining delivery to local points, delivery between individuals and home delivery for bulky parcels. With the aim of always being at the forefront in terms of services and customer experience for delivery and to meet the challenges of the market, Relais Colis has developed new efficient and effective connection and traceability solutions, accessible to consumers, and new mechanised platforms to deliver ever faster. In 2021, Relais Colis will deliver more than 45 million parcels per year to consumers, 2 million home deliveries, an integrated network of 4 national hubs, 22 regional agencies and 6,300 local retail partners in mainland France.

Relais Colis is part of the French family-owned Walden Group, which operates in 16 countries with 6,000 employees. Together with its B2B counterpart Ciblex, they form the international express transport division of the group and can cover all the delivery needs of the brands

About Walden:

Founded in 1951 in France, the Walden Group is a family-owned company whose ambition is to become a global player in supply-chain and logistics. Its activities are grouped around two poles of expertise: on the one hand, logistics and transport of health products (with Movianto, for logistics, Eurotranspharma for temperature-controlled transport of the last kilometre and Transpharma International for transport of the first kilometre) and, on the other hand, an express transport pole, Walden Express International (with Ciblex, DPXS, Eco course Optic and Relais Colis). To support its activities, the group can count on another subsidiary, Pharma Pilot, which develops IT and digital solutions taking into account the specificities of the group's business. The Walden group has developed rapidly, notably with the recent acquisition of Movianto in June 2020. Present in 16 countries (France, Spain, Germany, the Netherlands, Belgium, Denmark, England, Scotland, Wales, Northern Ireland, Ireland, Switzerland, Morocco, Poland, the Czech Republic and Slovakia), the group employs nearly 600 people on nearly 180 sites and 800,000 m² of warehouses. The Walden Group has a turnover of €1.9 billion in 2021.

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